Press release Nr. 16 / 2009



Rail Transport Connecting Continents – Second Market Place Seminar to be held in Istanbul

On 22-23 October the second edition of the UIC / FIATA Market Place Seminar will take place in Istanbul, focusing on "Rail Transport Connecting Continents". This edition follows on the success of last year's seminar in Prague.

(Paris, 23 September 2009). The Market Place Seminar is jointly organised by UIC (International Union of Railways) and FIATA (International Freight Forwarders' Association), in cooperation with the Turkish Railways (TCDD) and UTIKAD (Freight Forwarders & Logistics Service Providers Association in Turkey).

The aim is to create opportunities for increased cooperation and business development within the rail sector by offering a common platform for railway undertakings, freight forwarders and customers.

This 2009 edition will gather high profile speakers representing the whole railway industry. "*This year we have a thrilling mix of speakers. Each topic will be presented from a customer, freight forwarder and railway undertaking's point of view. It will be an attention-grabber to find out the discrepancies of their market perception*" says Oliver Sellnick, UIC Freight Director.

The corridor from South-Eastern Europe to the Middle East will be the focus of the conference. As this region is expanding and attracts a lot of business partners, the Market Place Seminar gives the opportunity to European rail logistic professionals to learn more about business opportunities and requirements for doing rail business in this region and to enlarge their contact network.

Discussions will tackle the following topics: the future markets of south-Eastern Europe and Turkey; the bridge between the Middle East and the CIS countries; intermodal solutions between Europe and Turkey and efficient consignment note and customs procedures as prerequisites for interoperability.

For more information, please visit <u>http://www.marketplaceseminar.org</u> or contact Gustav Manding, UIC Senior Freight Advisor: manding@uic.org