Confirm tkt

Revolutionizing the train travel in India
The Problem

“Getting a confirmed ticket to travel”

Most of the passengers are on waitlist & wait till 3-4hrs before departure to get to know if they are lucky enough to travel
Problem Size

2.2 Million tickets daily

Total tickets booked

Train ticketing

Confirmed 59%
Waitlisted 41%

Final status of tickets

Confirmed 84%
Waitlisted 16%

Of 2.2 Mn tickets booked - 1,47,928 cancel their trips daily just because they didn’t get a confirmed ticket on train
The Solution

“ConfirmTkt ticket discovery engine“

World’s most intelligent ticket discovery engine

- Predicts waitlist ticket confirmations and help people take booking decisions
- Discovers hidden vacant seats on the trains by effectively utilizing the un-used inventory.
- Suggests alternative travel options across other trains, buses, cabs & flights on the same route.
- Uses machine learning & graph based algorithms to discover cheapest, quickest & most comfortable option to travel.
Hidden vacant seats on trains

**Actual Journey**
(Ticket is in waitlist or not available)

- Source
- WL
- Destination

**Alternate #1**
(Book from prior station & board at source)

- Prior Station
- Source
- Destination

**Alternate #2**
(Book up to further station & alight at destination)

- Source
- Destination
- Further Station

**Alternate #3**
(Book two tickets on same train via intermediate station)

- Source
- Intermediate Station
- Destination
Cheapest & comfortable travel options

- **Bangalore** → **Kolkata**
  - INR 2100/-
  - WL 320/WL310
  - Starts 8 am

- **Bangalore** → **Vizag** → **Kolkata**
  - INR 1900/-
  - INR 1675/-
  - INR 800/-
  - Starts 4 am

- **Low cab Availability**

**Best Option**

- **Bangalore** → **Vizag** → **Kolkata**
  - INR 2100/-
  - INR 1675/-
  - INR 800/-
  - Starts 8 am
The Product

Prediction for W/L train tickets

Alternative Travel options
Train + Train

Alternative travel options
Train + Bus
### About us

- **Part of Google Launchpad, Amadeus Next & FB-Start accelerator programs**

- **Unique user base of 2.3 Mn users (approx.)**

- **1Mn mobile app downloads across platforms**

- **High mobile penetration across platform's**

- **Mobile apps top rated & featured on app stores**

- **Over 40 Mn tickets predicted so far with accuracy of 94%**
Our Timeline

July `14
- Website Beta Launch

Oct `14
- Windows App Launch

Dec `14
- 50K Android App downloads

Jan `15
- Windows App featured on App store

Apr `15
- 100 k Android App Downloads

Sep `15
- 300 k Android App Downloads

Feb `16
- 500 k Android App Downloads

June `16
- Multi modal Search Launch

Aug `16
- 1 Mn App Downloads

- 25K Monthly mobile active users
- 100k Android App Downloads
- iOS App Launch
- Tizen App Launch

Team

Team comprises of **9 members**
- 6 - Developers
- 2 - Data scientists
- 1 – Business & growth

**Founding Team:**

*Sripad Vaidya*
An Ex-IBMer with 5+ yrs of experience in analytics. Handles analytics, product management and operations

*Dinesh Kumar Kotha*
A NITian & a core techie, heads Product development. Played a key role at startup o9 solutions India for over 4 years and at IBM for an year
Investors & Advisors

- Pravin Agarwala
  Ex-SVP of SAP India & CEO - Betterplace Safety Sol.
- Urrshila Kerkar
  Executive Director
  Cox & Kings
- Anirudh Damani
  Angel investor & Partner
  Artha Venture Partners
- Sanjay Mehta
  Angel & PE Investor
  Director Core Media
- Apoorv Ranjan Sharma
  Angel Investor & Co-Founder
  Venture Catalysts
- Arihant Patni
  Angel Investor & Ex-MD
  Patni Computers India
Thank You!