Centre for Rail PPPs
A UIC Observatory

Context & Description

Addressing the challenge of the complex and capital-intensive rail infrastructure, and delivering faster, better and safer projects are of key importance to economic development worldwide. What is needed is a better use of public sector revenue sources together with greater recourse to private finance. New approaches with private sector participation (PPPs) appear to be the way forward in developing countries to unlock capital and expertise, while they are increasingly used in the OECD bloc.

UIC is looking forward to launching its Centre for Rail PPPs, as an assistance body and observatory to be financed by stakeholders, on the belief that it is UIC well placed to build a central body concentrating best practice and providing guidance for railway companies on PPPs, underpinned by cutting-edge thinking from high-level experts and practitioners.

Role

The Centre for Rail PPPs will attempt to understand what makes a successful public private partnership and describe what can be done by railways to oversee the future opportunities and challenges. To do so, it will build a comprehensive database of case studies, analyze the lessons learned and leverage the breadth and depth of UIC technical knowledge to draw out the key success factors for future PPPs in railways.

Concurrently, the Centre will discuss the requirements for a greater anticipation and follow up capacity within national railways for both having a global whole-of-life view of PPP projects and fostering private investment, all with regards to sustainable development, economic, operational and legal considerations.
Roadmap

2X more Rail PPPs Worldwide
½X less Rail PPP failures

Provide tailored assistance to UIC members
Promote PPP investment in Rail

Year 5

Co-develop project pipelines
& Assess stakeholders’ requirements

Year 4

Produce best practices & recommendations

Year 3

Emphasize the Rail sector specificities
& overview members’ needs

Year 2

kick-off Workshop

Year 1

Implementation

Mindset and capabilities

Development to value

Assistance to UIC members

Identify and leverage essential
support people and partners

Create a cross-functional
coordination and interaction capacity

Focus on strong mutual partnership
complementarities by public and
private members

Deploy a decision making and
consultation process for members

Ensure permanent access and
collection of data and resources

Develop a communication and brand
strategy

Organize capacity building and
synergy workshops of cross-
organization teams

Emphasize and benchmark the Rail
sector specificities

Overview members’ needs and
interests

Conduct strategic analysis of contexts
and projections of members

Assess stakeholders’ requirements,
focusing on the key value drivers

Draft comprehensive best practices’
guides

Provide tailored Technical Assistance
& Knowledge-sharing

Implement recommendations and
best practices

Hold capacity building workshops
and learning events

Enable peer-to-peer advice

Organize multi-day training sessions

Connect with a network of
international experts

Support access to capital and
leverage a stronger relation with
stakeholders
Membership & Benefits

One key element is to bring together, within the Centre of Rail PPPs, UIC members, and all the public and private stakeholders, across the globe, which look forward to boosting their PPP capabilities or are involved in implementing PPPs in the rail sector.

The Centre is accordingly open for policy makers, public officials, private sector service providers, funders and advisers, academics and international organizations.

The benefits include:

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<thead>
<tr>
<th>UIC Members</th>
<th>DFIs, Multilateral Dev Banks &amp; International Org</th>
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<tbody>
<tr>
<td>✓ Rapidly identify, build, and sustain the capabilities needed to deliver successful PPPs</td>
<td>✓ Promote knowledge and productions</td>
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<tr>
<td>✓ Establish credible metrics to risk management in railway PPPs</td>
<td>✓ Build a mature understanding of railway specificities and their implication in PPPs</td>
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<td>✓ Get tailored recommendations and guidance to its unique needs and investors specific requirements</td>
<td>✓ Co-develop credible metrics to risk management in railway PPPs</td>
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<td>✓ Co-develop project pipelines with the various stakeholders</td>
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<td>✓ Benefit from large group meetings with fieldwork and coaching by international experts and practitioners</td>
<td>✓ Participate to working group meetings with fieldwork and contribute to coaching</td>
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<tr>
<td>✓ Access knowledge and best practices productions</td>
<td>✓ Participate to capacity building workshops and multi-day learning events</td>
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<td>✓ Be offered trainings from public and private sector participants</td>
<td>✓ Contribute in monitoring a global network of investment and legal organizations and PPP advisers</td>
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<tr>
<td>✓ Participation to capacity building workshops and multi-day learning events</td>
<td>✓ Improve targeted support and impact in rail PPPs</td>
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<td>✓ Reach a global network of investment and legal organizations as well as PPP advisers</td>
<td>✓ Appear as a partner in brochures, presentations, web site, news, etc.</td>
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<td>✓ Find support and guidance in every stage of a rail PPP</td>
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<th>Private sector, Investors and Legal advisers</th>
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<td>✓ Early and continuous identification of rail companies needs and capacity gaps</td>
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<tr>
<td>✓ Build a mature understanding of railway specificities and their implication in PPPs</td>
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<td>✓ Establish credible and reasonable metrics to risk management in railway PPPs</td>
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<td>✓ Get tailored recommendations and guidance to UIC members unique needs with regards to specific requirements</td>
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<td>✓ Access to support and guidance capabilities in every stage of a rail PPP</td>
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<td>✓ Access to UIC knowledge and data on railways worldwide</td>
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<td>✓ Access to the Centre’s analysis, reports &amp; white papers</td>
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