UIC Centre for Rail Financing & PPPs

Context & Description

Addressing the challenge of the complex and capital-intensive rail infrastructure, and delivering faster, better and safer projects are of key importance to economic development worldwide. What is needed is a better use of public sector revenue sources together with greater recourse to private finance. New approaches with private sector participation (PPPs) appear to be the way forward in developing countries to unlock capital and expertise, while they are increasingly used in mature economies.

UIC is looking forward to launching its Centre for Rail PPPs, as an assistance body and observatory to be financed by stakeholders, on the belief that it is UIC well placed to build a central body concentrating and channeling best practice, and providing guidance for railway companies on PPPs, underpinned by cutting-edge thinking from high-level experts and practitioners.

Role

The Centre for Rail PPPs will attempt to understand what makes a successful public private partnership and describe what can be done by railways to oversee the future opportunities and challenges. To do so, it will build a comprehensive database of case studies, analyze the lessons learned and leverage the breadth and depth of UIC technical knowledge to draw out the key success factors for future PPPs in railways.

Concurrently, the Centre will discuss the requirements for a greater anticipation and follow up capacity within national railways for both having a global whole-of-life view of PPP projects and fostering private investment, all with regards to sustainable development, economic, operational and legal considerations.
Roadmap (for discussion purposes only)

2X more Rail PPPs Worldwide
½X less Rail PPP failures

Provide tailored assistance to UIC members
Promote PPP investment in Rail

Produce best practices & recommendations

Co-develop project pipelines & Assess stakeholders’ requirements

Emphasize the Rail sector specificities & overview members’ needs

Year 1

Year 2

Year 3

Year 4

Year 5

Capacity Building Workshops
Networking Events & Meetings

PPP Trainings (public and private audiences)

Implementation

Mindset and capabilities

Develop a cross-functional coordination and interaction capacity
Focus on strong mutual partnership complementarities by public and private members
Deploy a decision making and consultation process for members
Ensure permanent access and collection of data and resources

Development to value

Organize capacity building and synergy workshops of cross-organization teams
Emphasize and benchmark the Rail sector specificities
Overview members’ needs and interests
Conduct strategic analysis of contexts and projections of members
Assess stakeholders’ requirements, focusing on the key value drivers
Draft comprehensive best practices’ guides

Assistance to UIC members

Provide tailored technical assistance & Knowledge-sharing
Implement recommendations and best practices
Hold capacity building workshops and learning events
Enable peer-to-peer advice
Organize multi-day training sessions
Connect with a network of international experts
Support access to capital and leverage a stronger relation with stakeholders
## Membership & Benefits

One key element is to bring together, within the Centre of Rail PPPs, UIC members, and all the public and private stakeholders, across the globe, which look forward to boosting their PPP capabilities or are involved in implementing PPPs in the rail sector.

The Centre is accordingly open for policy makers, public officials, private sector service providers, funders and advisers, academics and international organizations.

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<tr>
<th>UIC Members</th>
<th>DFIs, Multilateral Dev Banks &amp; International Org</th>
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<tbody>
<tr>
<td>✓ Rapidly identify, build, and sustain the capabilities needed to deliver successful PPPs</td>
<td>✓ Promote knowledge and productions</td>
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<td>✓ Establish credible metrics to risk management in railway PPPs</td>
<td>✓ Build a mature understanding of railway specificities and their implication in PPPs</td>
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<td>✓ Get tailored recommendations and guidance to its unique needs and investors specific requirements</td>
<td>✓ Co-develop credible metrics to risk management in railway PPPs</td>
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<td>✓ Co-develop project pipelines with the various stakeholders</td>
<td>✓ Co-develop project pipelines with the various stakeholders</td>
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<td>✓ Benefit from large group meetings with fieldwork and coaching by international experts and practitioners</td>
<td>✓ Participate to working group meetings with fieldwork and contribute to coaching</td>
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<td>✓ Access knowledge and best practices productions</td>
<td>✓ Participate to capacity building workshops and multi-day learning events</td>
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<td>✓ Be offered trainings from public and private sector participants</td>
<td>✓ Contribute in monitoring a global network of investment and legal organizations and PPP advisers</td>
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<td>✓ Participation to capacity building workshops and multi-day learning events</td>
<td>✓ Improve targeted support and impact in rail PPPs</td>
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<td>✓ Reach a global network of investment and legal organizations as well as PPP advisers</td>
<td>✓ Appear as a partner in brochures, presentations, web site, news, etc.</td>
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<td>✓ Find support and guidance in every stage of a rail PPP</td>
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**Private sector, Investors and Legal advisers**

✓ Early and continuous identification of rail companies needs and capacity gaps  
✓ Get information and data on rail PPP markets & project pipelines worldwide  
✓ Build a mature understanding of railway specificities and their implication in PPPs  
✓ Establish credible and reasonable metrics to risk management in railway PPPs  
✓ Promote unique needs and specific requirements  
✓ Access knowledge and best practices productions  
✓ Benefit from large group meetings  
✓ Participation to capacity building workshops and multi-day learning events  
✓ Access to relevant UIC knowledge on railways worldwide  
✓ Access to the Centre’s analysis, reports & white papers  
✓ Appear as a partner in brochures, presentations, web site, news, etc.