

UIC Centre for Rail Financing & PPPs



Context & Description

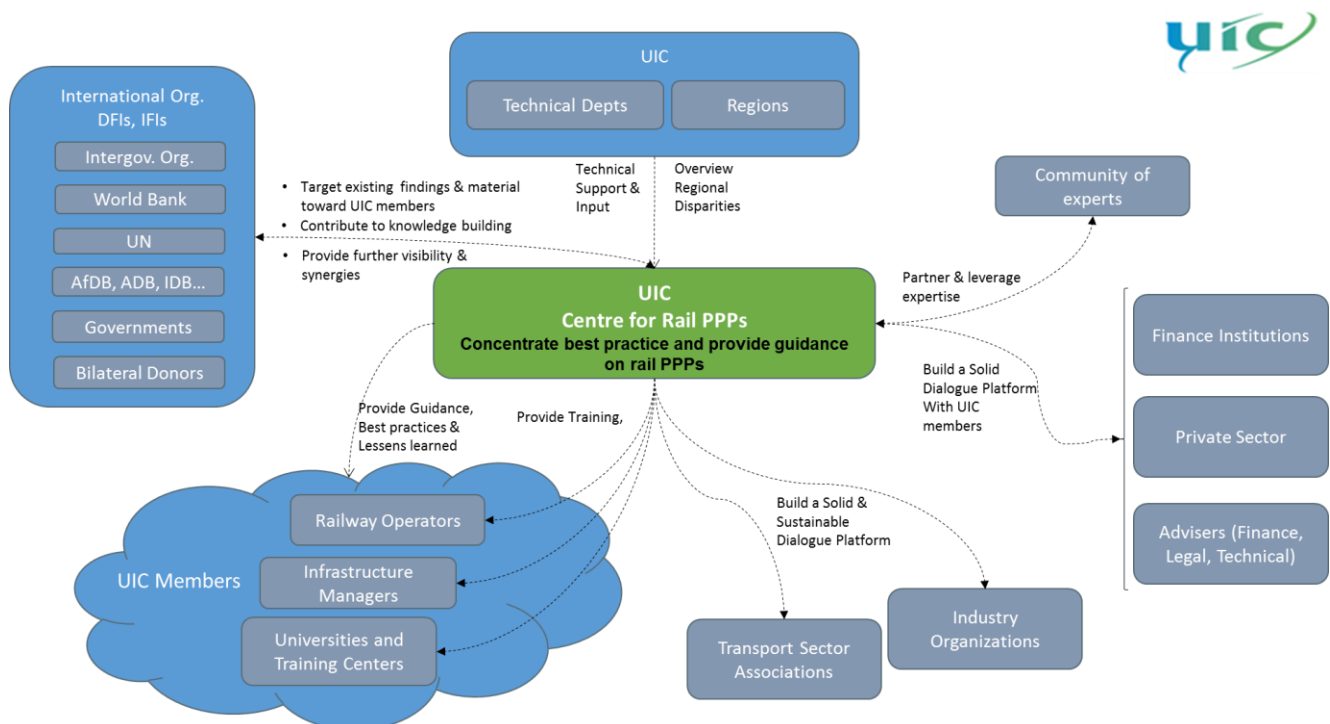
Addressing the challenge of the complex and capital-intensive rail infrastructure, and delivering faster, better and safer projects are of key importance to economic development worldwide. What is needed is a better use of public sector revenue sources together with greater recourse to private finance. New approaches with private sector participation (PPPs) appear to be the way forward in developing countries to unlock capital and expertise, while they are increasingly used in mature economies.

UIC is looking forward to launching its Centre for Rail PPPs, as an assistance body and observatory to be financed by stakeholders, on the belief that it is UIC well placed to build a central body concentrating and channeling best practice, and providing guidance for railway companies on PPPs, underpinned by cutting-edge thinking from high-level experts and practitioners.

Role

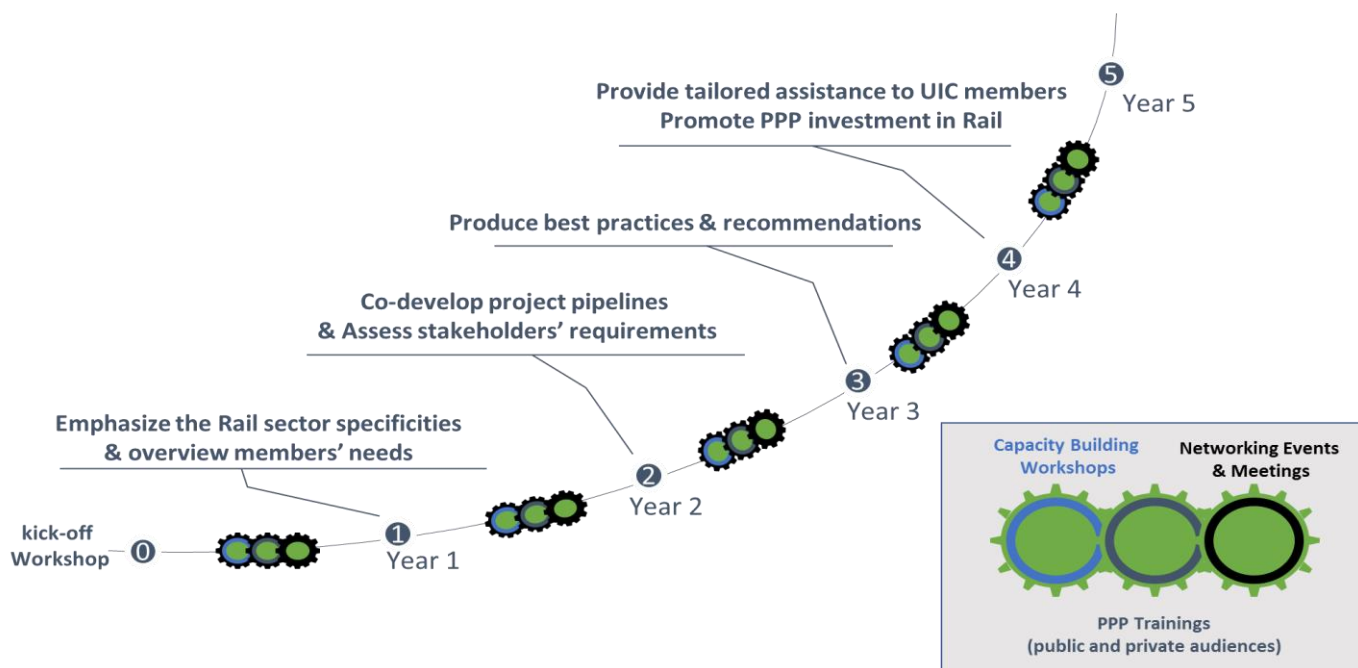
The Centre for Rail PPPs will attempt to understand what makes a successful public private partnership and describe what can be done by railways to oversee the future opportunities and challenges. To do so, it will build a comprehensive database of case studies, analyze the lessons learned and leverage the breadth and depth of UIC technical knowledge to draw out the key success factors for future PPPs in railways.

Concurrently, the Centre will discuss the requirements for a greater anticipation and follow up capacity within national railways for both having a global whole-of-life view of PPP projects and fostering private investment, all with regards to sustainable development, economic, operational and legal considerations.



Roadmap (for discussion purposes only)

2X more Rail PPPs Worldwide
½X less Rail PPP failures



Implementation

Mindset and capabilities

- Identify and leverage essential support people and partners
- Create a cross-functional coordination and interaction capacity
- Focus on strong mutual partnership complementarities by public and private members
- Deploy a decision making and consultation process for members
- Ensure permanent access and collection of data and resources
- Develop a communication and brand strategy

Development to value

- Organize capacity building and synergy workshops of cross-organization teams
- Emphasize and benchmark the Rail sector specificities
- Overview members' needs and interests
- Conduct strategic analysis of contexts and projections of members
- Assess stakeholders' requirements, focusing on the key value drivers
- Draft comprehensive best practices' guides

Assistance to UIC members

- Provide tailored Technical Assistance & Knowledge-sharing
- Implement recommendations and best practices
- Hold capacity building workshops and learning events
- Enable peer-to-peer advice
- Organize multi-day training sessions
- Connect with a network of international experts
- Support access to capital and leverage a stronger relation with stakeholders

Membership & Benefits

One key element is to bring together, within the Centre of Rail PPPs, UIC members, and all the public and private stakeholders, across the globe, which look forward to boosting their PPP capabilities or are involved in implementing PPPs in the rail sector.

The Centre is accordingly open for policy makers, public officials, private sector service providers, funders and advisers, academics and international organizations.

UIC Members	DFIs, Multilateral Dev Banks & International Org
<ul style="list-style-type: none"> ✓ Rapidly identify, build, and sustain the capabilities needed to deliver successful PPPs ✓ Establish credible metrics to risk management in railway PPPs ✓ Get tailored recommendations and guidance to its unique needs and investors specific requirements ✓ Co-develop project pipelines with the various stakeholders ✓ Benefit from large group meetings with fieldwork and coaching by international experts and practitioners ✓ Access knowledge and best practices productions ✓ Be offered trainings from public and private sector participants ✓ Participation to capacity building workshops and multi-day learning events ✓ Reach a global network of investment and legal organizations as well as PPP advisers ✓ Find support and guidance in every stage of a rail PPP 	<ul style="list-style-type: none"> ✓ Promote knowledge and productions ✓ Build a mature understanding of railway specificities and their implication in PPPs ✓ Co-develop credible metrics to risk management in railway PPPs ✓ Co-develop project pipelines with the various stakeholders ✓ Participate to working group meetings with fieldwork and contribute to coaching ✓ Participate to capacity building workshops and multi-day learning events ✓ Contribute in monitoring a global network of investment and legal organizations and PPP advisers ✓ Improve targeted support and impact in rail PPPs ✓ Appear as a partner in brochures, presentations, web site, news, etc.
Private sector, Investors and Legal advisers	
<ul style="list-style-type: none"> ✓ Early and continuous identification of rail companies needs and capacity gaps ✓ Get information and data on rail PPP markets & project pipelines worldwide ✓ Build a mature understanding of railway specificities and their implication in PPPs ✓ Establish credible and reasonable metrics to risk management in railway PPPs ✓ Promote unique needs and specific requirements ✓ Access knowledge and best practices productions ✓ Benefit from large group meetings ✓ Participation to capacity building workshops and multi-day learning events ✓ Access to relevant UIC knowledge on railways worldwide ✓ Access to the Centre's analysis, reports & white papers ✓ Appear as a partner in brochures, presentations, web site, news, etc. 	